

**A3PS:  
R&D-support for  
industry and research institutions  
cooperating with public authorities  
on a strategic level  
of technological development**

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## A3PS – who we are - what we do

- Public Private Partnership between industry, research and technology policy for the development and market introduction of alternative propulsion systems and fuels.
- Strategic platform with a joint mission to develop efficient, competitive and clean vehicles as well as their energy carriers and infrastructure.
- Stimulating the co-operation of complimentary partners in order to overcome the “chicken and egg problem”.
- Providing a broad portfolio of services creating innovative framework conditions beyond funding separate R&D-projects.
- Clear distinction from the operational duties of the FFG.
- Coordination of regional activities in Austria avoiding duplication and achieving critical mass in national and international perception.
- A3PS supports industry and research through development-, cooperation- and information-management but runs no own research.

## A3PS – Objectives and Tasks

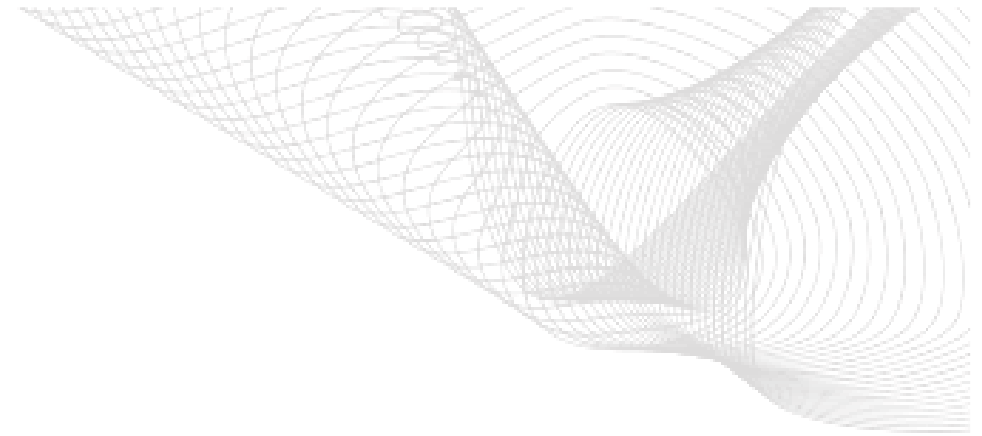
- **Networking:** Stimulation of R&D co-operations embedding Austrian industry and research institutions into national and international value chains.
- **Information:** Strengthening the competence of Austrian enterprises and research institutions by collecting, compiling and dissemination of information in a targeted way to the members of the agency.
- **Know-How Demonstration:** Presentation of technological know-how, engineering competence and products of the A3PS members in national and international conferences and policy initiatives.
- **Safeguarding interests:** Supporting the representation of Austrian interests in international committees and initiatives of the EU and the IEA.
- **Orientation:** Establishing a common view between industry, research institutions and technology policy by developing common strategies and roadmaps for the development and market introduction of alternative propulsion systems and energy carriers.
- **Explanation:** Providing well-founded and balanced advice for policy makers to support the optimisation of their policy instruments and to inform the public about the opportunities and perspectives of these technologies.

# A3PS – Member institutions



## A3PS Members – Industry

- AVL
- FRONIUS
- KTM
- MAGNA STEYR
- MIBA
- OMV



## A3PS Members – University Institutes

- TU Graz – IVT – Inst. for Internal Combustion Engines and Thermodynamics
- TU Graz – CEET – Inst. of Chemical Engineering and Environmental Technology
- TU Graz – EMT – Inst. of Electrical Measurement and Measurement Signal Processing
- TU Wien – IFA – Inst. for Powertrains and Automotive Technology
- TU Wien – ICE – Inst. of Chemical Engineering
- TU Wien – ESEA – Inst. of Energy Systems and Electric Drives
- BOKU – NAS – Department of Sustainable Agricultural Systems
- Montanuniversität Leoben – Chair of Physical Chemistry

## A3PS Members – Research Institutes

- AIT Austrian Institute of Technology
- Bioenergy 2020+
- CEST – Competence Centre for Electrochemical Surface Technology
- Fraunhofer Austria Research
- HyCentA – Hydrogen Center Austria
- JOANNEUM RESEARCH
- PROFACTOR
- VIRTUAL VEHICLE Research and Test Center

## A3PS Members – SMEs and Automotive Clusters

- ACstyria
- Automobil-Cluster Oberösterreich GmbH
- Alset
- Biovest Consulting
- RIC / BRP Rotax
- THIEN eDrives



## **A3PS – Services for the members of the agency 1/3**

### **Procurement, compilation, analysis and distribution of information for the A3PS-member institutions**

- Technology foresight and assessment, comparative assessment of studies, analysis of international R&D-trends and strategies, internal workshops, organization of professional lectures and seminars, information about dates and results of international conferences, information about relevant EU, national and regional funding opportunities.

### **Stimulation of cooperation and international networking**

- Organization of workshops to initiate co-operation and linking up of complementary partners.
- Stimulation of interdisciplinary research projects and co-operation between technology providers and users in demonstration projects.
- Support for the participation of Austrian research institutions in IEA- and EU-technology platforms, projects and programs.

## **A3PS – Services for the members of the agency 2/3**

### **Policy advice, media work and international representation of the members' interests**

- Well-balanced technical support for policy makers based on the comprehensive know-how of A3PS members for the planning of bmvit-strategies and optimization of its funding instruments. Development of roadmaps for the successful implementation of these technologies.
- Support for the planning innovation-friendly framework conditions: regulatory policy and fiscal policy, energy taxation, endowment of funding instruments, technical and safety standards, emission limits, garage regulation, differentiated access restrictions to sensitive areas).
- Creation of position papers as a basis for the representation of Austrian interests by the bmvit in international committees and initiatives as well as the representation of the bmvit in the IEA.
- Information of the public on the potentials and the state of development of alternative propulsion systems.

## A3PS – Services for the members of the agency 3/3

### Presentation of the members' competence

- Organization of the annual A3PS-conference for the demonstration of Austrian technology competence.
- Marketing for the members' engineering know-how and products at conferences through posters and presentations.
- Publications in scientific journals and mass media for the broader public.
- Informing European and IEA-partners on Austrian technology developments and successful R&D-results.

## International Cooperation and Networking

**Support for the members as delegate in following committees:**

- 7<sup>th</sup> EU-Framework Program and Horizon 2020
- EU-Technology Platform ERTRAC (Vice-Chairman)
- EU-JTI “Fuel Cells and Hydrogen” (Scientific Committee)
- EU-Technology Platform BIOFUELS (MSR-Chairman)
- IPHE (International Partnership for H<sub>2</sub> and FC in the Economy)
- ERA-NET TRANSPORT
- IEA-Implementing Agreement “Hybrid & Electric Vehicles”
- IEA-Implementing Agreement “Advanced Motor Fuels”
- IEA-Implementing Agreement „Advanced Fuel Cells“

## A3PS – Strategy and Orientation

- Promoting **all** alternative propulsion systems and fuels (including hybrid and electric drivetrains, batteries, fuel cells, CNG-vehicles, hydrogen, electricity and liquid / gaseous biofuels,...).
- Focus lies on automotive engineering and vehicle technologies but including ICT, material research as well as production and energy technologies.
- Mutual opportunities from and to other technology areas and fields of application (cryoengineering, nanotechnology, electronics, electric motors, generators, aerospace, rail-industry,...).
- Early phase of the innovation-cycle gives smaller countries and enterprises the possibility to gain a key role in the development of these technologies.
- A3PS supports its member to find a fitting niche in the international development process.

## A3PS – a success story

- A3PS was founded 2006 and includes around 30 member institutions from industry, universities and research institutes.
- The participation and the co-financing of A3PS through its member institutions is a strong signal towards the ministry for a strong interest in this field.
- Co-funding of the A3PS through the ministry provides a long-term security in planning investments due to a clear public commitment beyond election terms.
- bmvit is a neutral partner for all stakeholders and facilitates the participation in R&D-projects and the integration of technology users in demonstration projects by public procurement.
- Pursuing a technology breakthrough in a key area of the energy and transport industry through a strategic partnership between industry, research institutions and policy makers the ministry offers an opportunity to participate in R&D-cooperations and strategies.

## FCH-Cluster-Austria: Why and Why Now?

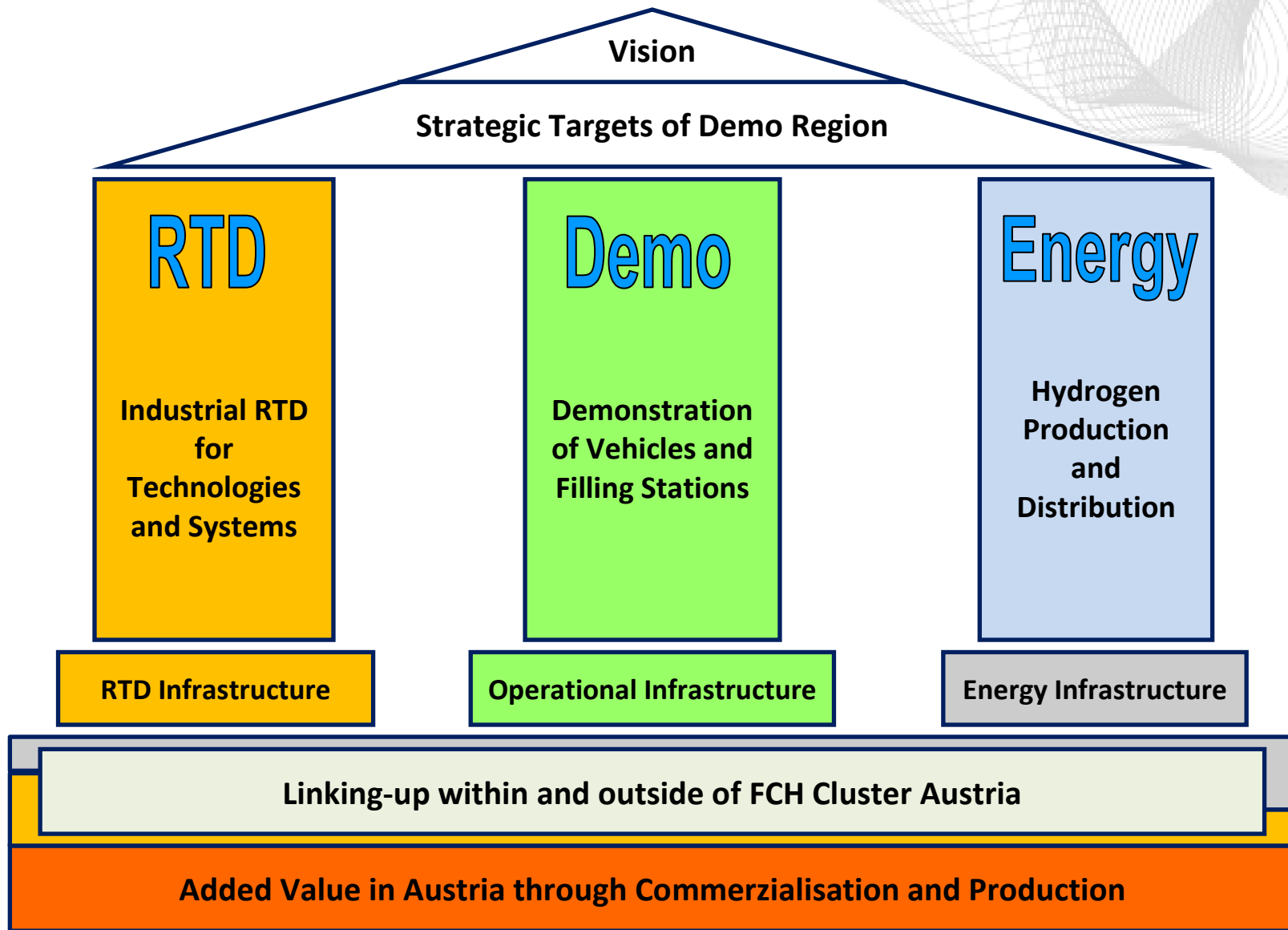
- crucial for CO<sub>2</sub>-, pollution, and fossil combustion free automotive technologies
- high potential in Austria to use renewable energy (sun, wind, hydropower, biomass,...) for energy production, storage and in mobility
- hydrogen is suitable for storing unsteady produced renewable energy
- Austrian industry and research institutions are highly qualified in the field of hydrogen and fuel cells
- FCH-technologies are feasible – topics are now: operating safety, durability and practical validation for implementation in high quantities
- production costs must be reduced

## FCH-Cluster-Austria: Why and Why Now?

- for a successful introduction of FCH-technologies the infrastructure must be implemented in the next 2 to 3 years.
- fast fuelling (< 3 min) = high availability
- light weight drive train (specific energy and specific power)
- broad operating conditions -30 to +50 °C
- application of different types of renewable energy
- sustainable life cycle
- besides mobile applications, Austrian industry and research institutions can provide stationary and portable technologies which are ready for serial production



# FCH-Cluster-Austria: 3 pillars of the FCH Cluster Austria



# Participating Austrian Institutions





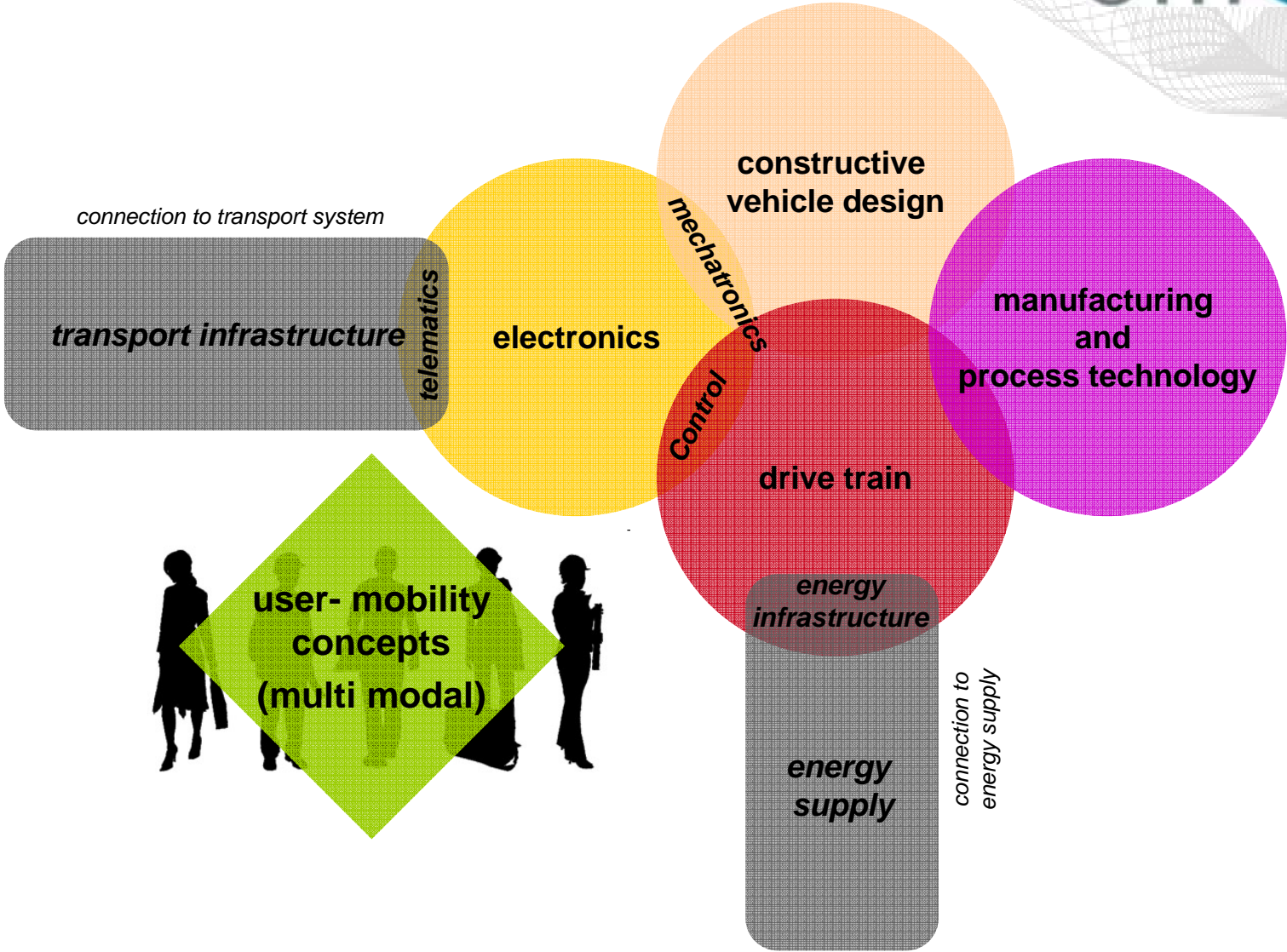
# Mobility and Transport Technologies in Austria

Austrian Federal Ministry for  
Transport, Innovation and Technology

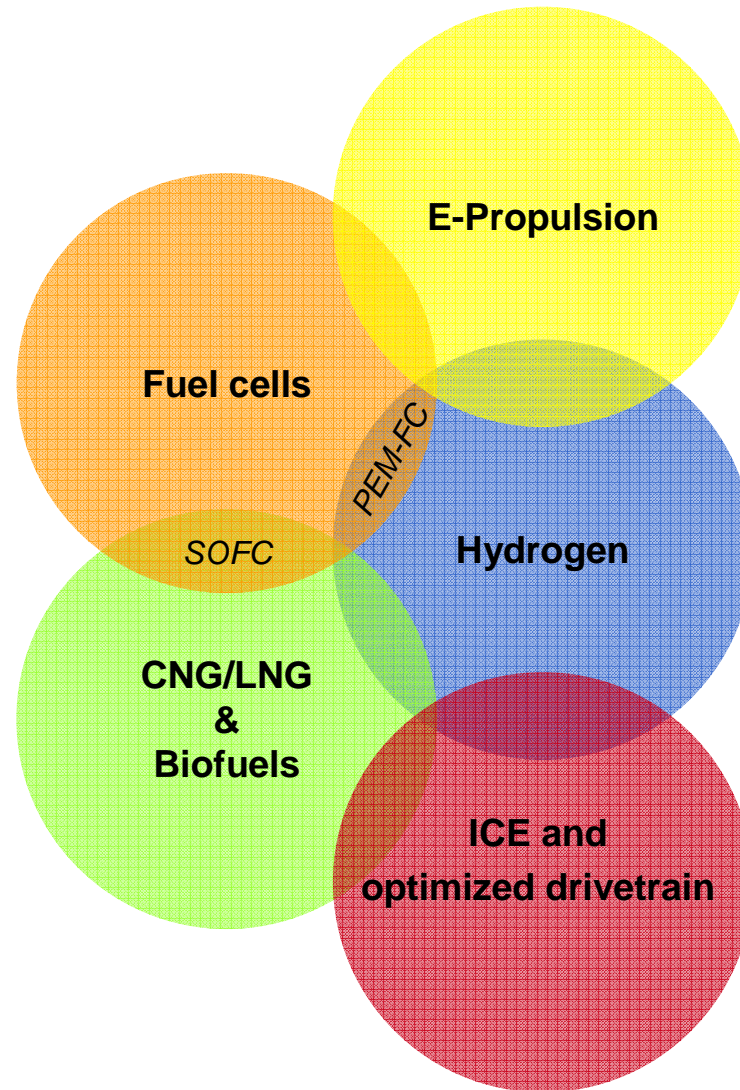
## Strategies and R&D-funding instruments



# Austrian Automotive FTI-strategy



# Thematic fields of the drivetrain:



## BMVIT funding follows the following principles



- Broad Selection of funding schemes for individual R&D-needs
- Neutral position concerning different technological options and applicants.
- Confidentiality during evaluation process in order to secure Intellectual Property Rights of applicants.
- Grants are in most cases awarded according to the competitive principle through calls for proposals.
- Stimulation of synergies from the cooperation of complementary partners (industry, SME, universities, research centers).
- Integration of know-how beyond the automotive industry in the engineering process.
- Integration of user needs in the development process.

## BMVIT funding follows the following principles



- Funding not only incremental technological improvements but preparing fundamental and disruptive changes towards new technologies.
- Promotion of the whole innovation cycle from studies to demonstration projects, creation of new education concepts, preparation of the public for technological changes.
- Optimizing the overall vehicle system and not only improving subsystems.
- Optimizing the entire transport system through intermodal and interoperable connection of transport modes.

# Funding instruments for promoting alternative propulsion systems and fuels



Overall funding volume: ~ 60 Mio. EUR per year

- Mobility of the future/A3plus-technology program: funding of cooperative R&D projects regarding the development of alternative propulsion systems and fuels
- FFG basis program: Bottom-up product-optimization
- FFG-Headquarter program
- Research infrastructure (e.g.: Hydrogen Center Austria)
- Centers of competence (e.g. K2-Mobility, ViF)
- Climate & Energy fund: R&D-Program e!Mission
- Climate & Energy fund: Lighthouse-projects for electromobility (Demonstration projects for market introduction)
- Operational agencies: FFG, KPC, AWS,...
- International networking (7. EU-FWP, Horizon2020, ETPs, ERA-NETs, IEA)



# Program Intelligent Transport Systems and Services:



<u>Funding Budget:</u>	2002-2006	52,2 million €
	2007-2012	46 million €

**iv2splus** Strategy Programme  
Intelligent Transport Systems and Services plus  
2007 - 2012

Impulse Programme  
**a3plus**  
Alternative Propulsion Systems and Fuels

Impulse Programme  
**i2v**  
Intermodality and Interoperability of Transport Systems

Action Line  
**ways2go**  
Technologies for Changing Mobility Demands

Action Line  
**impuls**  
Basic Research for Innovations in Transport

European Research Area Network  
ERA-NET TRANSPORT

- Alternative propulsion systems and components
- Vehicle electronics for energy efficient system management and control
- Innovative storage concepts for gases, liquids, electricity
- Alternative fuels (liquid, gaseous / fuel combinations)
- Development of necessary supply infrastructures for alternative propulsion systems

# A3plus: Funding Program for Alternative Propulsion Systems and Fuels



## 4 calls for proposals (2002-2006):

152 proposals received  
78 projects selected by international evaluation  
Total project volume: 39.6 Mio. €  
Funding: 20.4 Mio. €

## 2 calls for Lighthouse Projects (2005 and 2006):

25 proposals received  
8 projects selected by international evaluation  
Total project volume: 7.4 Mio. €  
Funding: 3.4 Mio. €

## 4 calls for proposals (2007-2009):

89 proposals received  
64 selected projects (including 3 lighthouse projects)  
Total project volume: 33.3 Mio. €  
Funding volume: 19 Mio. €

**A3**

**A3plus**

# Lighthouse Projects – Demonstration and Pilot Projects



- Funding instrument of the Climate and Energy Fund of the Austrian government to support the **market introduction** of electromobility through demonstration.
- Vehicle related goals:
  - **Optimization of electric vehicles** under real life conditions through a close cooperation of developers and users
  - **Preparation of the public for technological change**
- Call 2009 (Budget: 11 M€)
- Call 2010 (Budget: 8 M€)
- Call 2011 (Budget: 6 M€)
- Call 2012 (Budget: 5 M€)

## National Implementation Plan for Electric Mobility

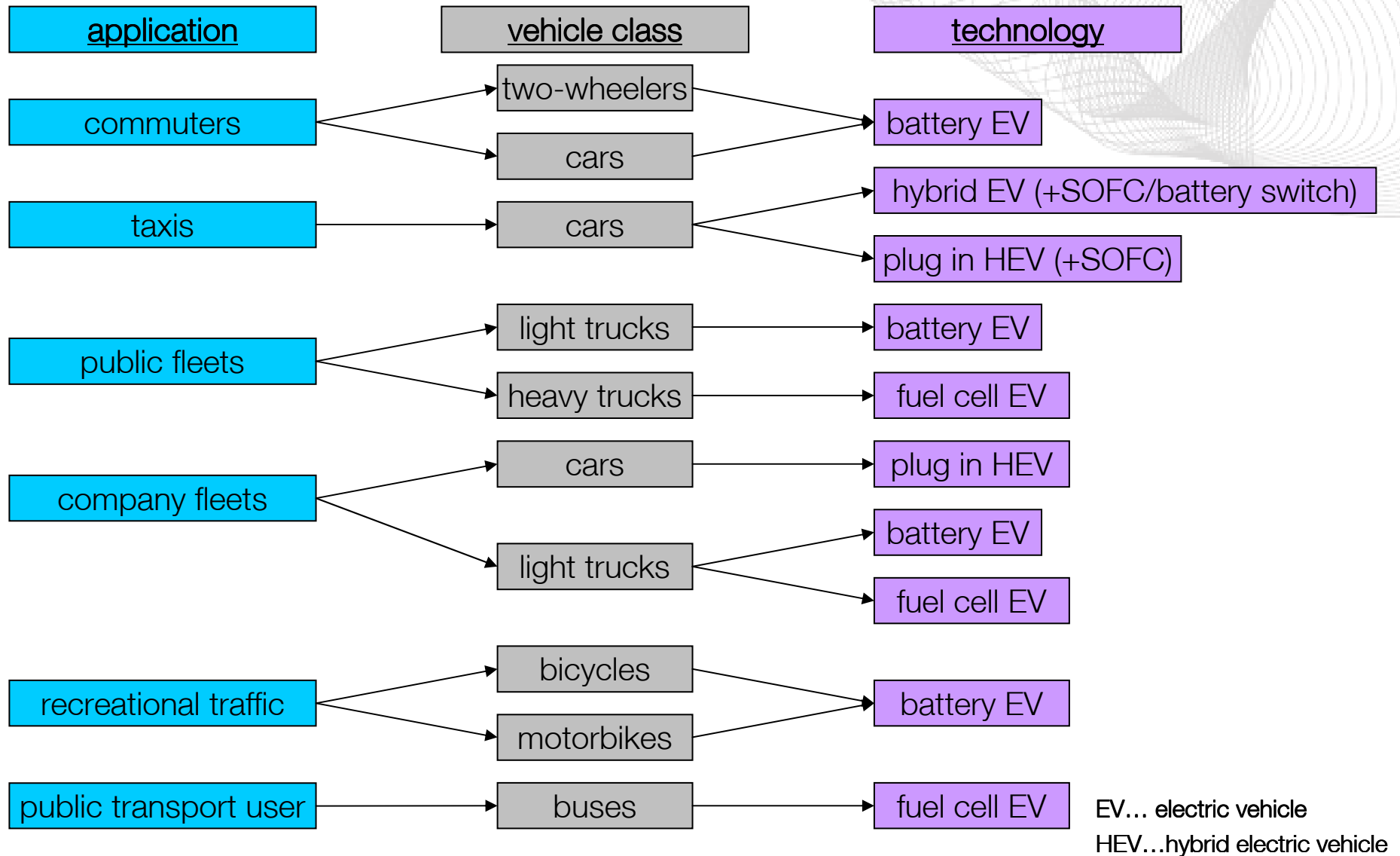
The implementation of electric mobility supported by the bmvit provides opportunities for:

- Clean road traffic
- Supplied by renewable energies
- Imbedded into an optimized, intermodal traffic system linked to public transport
- Demonstration of Austrian R&D competence securing the competitiveness of Austrian industry and its broad product and engineering know-how

# Dimensions of Electromobility

<b>Application</b>	<i>commuters</i>	<i>taxis</i>	<i>Urban public transport user</i>	<i>recreational traffic</i>	<i>public fleets</i>	<i>company fleets</i>	<i>city logistics</i>	<i>long distance freight</i>
<b>Vehicle class</b>	<i>pedelecs</i>	<i>e-scooters</i>	<i>e-motorbikes</i>	<i>cars</i>	<i>light trucks</i>	<i>buses</i>	<i>heavy duty vehicles</i>	
<b>Technology</b>	<i>full hybrid</i>	<i>plug in hybrid</i>			<i>battery electric vehicle</i>		<i>fuel cell vehicle</i>	
<b>Region</b>	<i>urban</i>	<i>Urban agglomeration</i>			<i>transport corridor</i>		<i>rural area traffic</i>	
<b>Intermodal links</b>	<i>pedestrians, bicycles</i>	<i>rail short distance</i>		<i>rail long distance</i>		<i>Buses</i>	<i>aviation, shipping</i>	
<b>Instruments &amp; fields of action</b>	<i>implementing regions</i>	<i>legislative measures</i>	<i>R&amp;D-fundng</i>	<i>infrastructure</i>	<i>ministry internal</i>	<i>synergies with public transport</i>		
	<i>public procurement</i>	<i>transport policy</i>	<i>intermodal links</i>		<i>public relations</i>	<i>International cooperation</i>		
	<i>education and training</i>	<i>financial assistance and compensation measures</i>	<i>business models</i>		<i>energy supply</i>	<i>mobility management</i>		
<b>takeholders</b>	<i>ministries, provinces, communities</i>	<i>Companies</i>	<i>R&amp;D-institutions</i>	<i>automotive industry</i>	<i>energy suppliers</i>	<i>transport service providers</i>	<i>Infrastructure Companies</i>	
<b>Time horizon</b>	<i>short term</i>		<i>medium term</i>			<i>long term</i>		

# Main Focus for implementing electromobility





## **bmvit - strategy for priority fields of application:**

- Commuters
- Taxis
- Public transportation
- Business fleet
- (Young) users of electric 2-wheelers
- Regions of implementation





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